

HGJones|Associates

EMPOWERING PEOPLE • STRENGTHENING ORGANIZATIONS

Welcome to H.G. Jones & Associates!

We strengthen organizations so they can change the world and make it better.

No, we're not magicians, nor overly optimistic. We're consultants and trainers.

We know what it takes to be successful in business, whether for profit or not. And we know the power of education, organizational and professional development, strategic planning, and strong fiscal accountability. We know how to apply these disciplines to a vision and teach others to do the same. That's why we make it our business to teach people to use management systems and business practices more effectively.



CREATIVE APPROACHES

FATHERHOOD

COMMUNITY

EXPLORING THE IMPORTANCE OF PLANNING FOR THE ASSESSMENT

Learning Outcomes

IMPACT OF FATHERS ON THEIR CHILDREN'S DEVELOPMENT AND SOCIAL DEVELOPMENT
THE BASICS OF THE REGULATIONS

OPPORTUNITIES TO DEVELOP OR ENHANCE YOUR PROGRAM'S EVALUATION PROCESS.

We partner with organizations to generate more capabilities and improve skills that will help them achieve amazing things. No, they probably won't move mountains. But they will ...

... make sure a three-year-old down the street from your office gets a hot lunch and has a chance to learn her A-B-C's while her mom gets her GED or learns English as a second language.

... help a young dad in your church's soup kitchen use the job placement center and get his resume together for a fresh start.

... repair a neighbor's four-year-old's cleft palate and get his mom the medical support she didn't know she needed to treat the early signs of diabetes. It's that simple.

At HGJA, it's all about vision.

Give us your challenges; we love them! That's one of the reasons our clients are successful. We make their challenges ours. We separate the impossible dreams from achievable goals so they can tackle real problems and get real results.

Since opening our doors in 2002, we've grown from a network of impassioned peers to a results-oriented force for lasting change in business systems. Our in-depth consulting services serve the early childhood and education, human services and healthcare industries as well as community-based and human services organizations and corporations of all sizes.

Our repertoire of training options produces long-term effectiveness and can be customized to suit unique client requirements.

On-site options at the Chicago-based H.G. Jones Institute are practically limitless: from small-group intensives to facilities that can host conferences, moderated panel discussions, and more.

Over the years, we've gathered top-notch experts to our team: senior consultants with decades of experience and expertise. They routinely partner with clients to develop business-changing solutions to issues as diverse as organizational change, leadership development, technology and financial management, and management services.

We know that our growth is the result of our clients' growth. Our success, theirs. We wouldn't have it any other way.



Yes

REMOVING ROADEBLOCKS

Form W-2

ANSWERS

PROVIDING

Form 1040

Department of the Treasury—Internal Revenue Service

U.S. Individual Income Tax Return

For the year Jan. 1-Dec. 31, 2006, or other year ending on 12/31/06

Your first name and initial

JOHN Q.

If a joint return, spouse's first name and initial

JANE Q.

Home address (number and street)

1234 MAIN ST.

City, town or post office, state, and ZIP+4®

ANYTOWN, CA 94000

Label (See instructions on page 16.) Use the IRS label. Otherwise, please print or type.

Presidential Election Campaign

Check here if you, or your spouse, are eligible to contribute to the campaign.

1 Single

2 Married filing jointly

ENABLING HIGH PERFORMANCE



SOME CHALLENGES REQUIRE COMPLEX SOLUTIONS
MOTIVATING STAFF



TAILORED TRAINING



From the start, we've followed our vision: to help our clients fulfill theirs. Of a world filled with greater equity and opportunity buoyed by business systems that are effective, efficient, and thoughtful. Where regular challenges – like homelessness, poverty, market pressures, competitive advantages – aren't solved by superhuman feats of strength and endurance but by super humans who work together effectively to innovate, create, and implement solutions that change lives. That's why we invest so much of our own time and energy to understand our clients' businesses. Our vision is about their vision.

Hands-on consulting that improves capabilities.

At HGJA, we know that some challenges require complex solutions and demand change, compromise, and growth in the organization. This sounds simple, but it isn't easy. Using outside experts with the right skills and insight can help firms leap forward.

That's why we've developed a simple but comprehensive and flexible five-step approach that takes the mystery out of complex problems.

Assessment Define the current situation, what's needed, and the assets in hand—or not—to get there.

Planning Map a critical path to the desired end state, including the new skills and capabilities that will be needed in the new state and to achieve it.

Implementation Partner with the client to execute the plan and report on progress toward the goal.

Evaluation Assess the effectiveness of the plan on an ongoing basis and make adjustments as needed.

Follow-up Evaluate, with the client, whether the goals have been achieved and are being sustained.

HGJA has helped hundreds of firms move past hurdles and accomplish their goals. At every step, we work with leaders in the organization to collect and review data, develop plans, and take action. We constantly monitor progress and make adjustments to accommodate what we learn and to meet unforeseen needs. As with any good dialogue, we listen as well as contribute.

BUILDING SKILLS AND NETWORKING OPPORTUNITIES



IN-DEPTH TRAININGS



CUSTOM-DESIGNED SOLUTIONS

ORGANIZATIONS ARE ONLY AS GOOD AS THE PROFESSIONALS WHO WORK FOR THEM.



As Will Rogers said, everybody is ignorant, only on different subjects. At HGJA, we see powerful promise in that possibility. We look beyond circumstances toward a more expansive future. Toward enabling employees to operate the right kind of computers or security systems and put values and vision to work for clients 110 percent of the time.

From helping a retired schoolteacher re-enter the workforce and literally open books as well as doors for a struggling fifth-grader ...

... to creating a community garden in a neighborhood blighted by meth, under-employment, and domestic violence ...

... to seeing 15% more children in the community graduate from high school and go to college.

So many possibilities out there just waiting to be tapped! HGJA is dedicated to helping firms find and make the most of them.

Training that builds skills, strengthens organizations.

Organizations are only as good as the professionals who work for them. Even in highly committed learning organizations, keeping up with the pace of new information is a challenge. HGJA makes that job easier—and our clients more effective.

We specialize in hands-on training that produces results. From national, stand-alone events for individuals and to turnkey, tailored programs for organizations, our priority is to deliver a unique experience that not only opens minds but puts them to work in new ways. Customized education events can also be combined with consultation services for greater organizational impact.

Custom-designed solutions to suit unique needs can be delivered on-site to ensure the greatest number of staff, partners, and stakeholders can participate. Public seminars are offered in major cities across the U.S. and are designed to build skills and offer networking opportunities.

In-depth trainings, complete with problem analysis and innovative solution design on a variety of subjects, are available year-round at our H.G. Jones Institute in Chicago, IL.

For us at HGJA, education isn't an optional activity but totally necessary. And we expect it to produce real, immediate results. That's why training plays such a large role in our vision. We're committed to helping participants meet goals and continue to move their businesses forward.

ERSEA for Programs Serving Multilingual Families
(Conducted in Spanish and English)



ERSEA for Native American and Migrant Programs



ERSEA for Decision Makers: Board, Policy Council,
Directors, and Key Management Staff



ERSEA Level One: Understanding the Fundamentals



ERSEA Level Three:
Managing the Process



ERSEA for Early Head Start Programs



ERSEA Level Two: Implementing the Requirements



HGJA National ERSEA Conference: Improving Access to Services



Fiscal Accountability: A Systems Approach

Family Services: Managing the Partnership
Development Process



Fatherhood: Creative Approaches for Involving Fathers



Theory into Practice: Utilizing Systems Management to
Improve Service Delivery



Community Assessment: Setting the Foundation
for Program Planning



Program Governance: Exploring the Roles and Responsibilities of
Policy Groups and Management in Decision Making Processes



The Use of Technology: Building a Foundation



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